



Final Results Press Release

CELEBRATING 50-YEARS OF EXCELLENCE AND GROWTH

- Revenue increased by 13.8% to R17.43 billion (2023: R15.31 billion)
- Operating profit increased by 20.4% to R1.54 billion (2023: R1.28 billion)
- Earnings per share increased by 20.7% to 472.1 cents (2023: 391.1 cents)
- Headline earnings per share increased by 21.3% to 476.3 cents (2023: 392.8 cents)
- Cash generated from operations decreased by 2.9% to R1.90 billion (2023: R1.96 billion)
- Net asset value for the year increased by 13.9% to R6.61 billion (2023: R5.80 billion)
- Capital expenditure increased by 53.0% to R1.76 billion (2023: R1.15 billion)
- Order book increased by 27.5% to R25.55 billion (2023: R20.04 billion)
- Total dividend increased by 20.2% to 155 cents (2023: 129 cents)

13 May 2024: Raubex Group Limited ("Raubex"), one of South Africa's leading infrastructure development and construction materials supply groups, today reported results for the year ended 29 February 2024. Felicia Msiza, CEO of Raubex, stated: *"This year Raubex celebrates 50 years of excellence and growth, an absolute testimony to the resilience of the Group. The Group's performance for the year ended 29 February 2024 has been commendable, particularly given the myriad of challenges faced by the country as well as the industries in which it operates. This performance is especially pleasing in light of the fact that the Beitbridge Border Post Project is no longer included in the numbers, given the completion of the project in the prior financial year. We are proud to announce an excellent growth rate of 27.5% in our order book to R25.55 billion – this is testimony to our diversified business model."*

Revenue increased by 13.8% to R17.43 billion (2023: R15.31 billion), mainly as a result of the very strong performance of the Materials Handling and Mining Division, more specifically Bauba Resources (Pty) Ltd ("Bauba") as well as another strong performance from Western Australia.

Operating profit increased by 20.4% to R1.54 billion (2023: R1.28 billion) and the Group operating margin improved to 8.8% (2023: 8.3%).

Revenue for the **Materials Handling and Mining Division** increased by 39.6% to R4.02 billion (2023: R2.88 billion) mainly due to the improved production at Bauba as a result of the Kookfontein mine's north and south pit coming online at the start of the FY2024. Operating profit rose by a remarkable 246.8% to R584.7 million (2023: R168.6 million), with the operating profit margin increasing to 14.6% (2023: 5.9%). As at 29 February 2024 the secured order book was R5.05 billion (2023: R3.65 billion), an increase of 38.2%.

"The Bauba acquisition of the 74% ownership of Naboom Mining Company will increase the life of mine of the chrome and PGM operations. The Section 11 consent from the Department of Mineral Resources and Energy was approved on 3 November 2023;" explains Msiza.

Revenue and operating profit for the **Construction Materials Division** increased by 29.0% to R2.42 billion (2023: R1.88 billion) and 41.1% to R115.0 million (2023: R81.5 million), respectively. The operating profit margin also increased to 4.8% (2023: 4.3%) despite the rising fuel prices, high bitumen prices linked to the oil price, and ongoing loadshedding for most of the year under review. Despite the lower margins, strong operating cash flows were generated. The secured order book was R1.72 billion at 29 February 2024 (2023: R1.00 billion), an impressive 71.7% increase.

Revenue in the **Roads and Earthworks Division** decreased by 6.1% to R5.67 billion (2023: R6.04 billion), mainly due to the completion of the Beitbridge Border Post Project in the previous financial year. No profits from this project are thus included in the division's results during the year in review. Operating profit decreased by 35.1% to R331.5 million (2023: R510.9 million). The operating profit margin decreased to 5.8% (2023: 8.5%), well within the management target range of between 5% and 6%. Excluding the Beitbridge Border Post Project from the previous year's results, revenue and operating profit increased by 8.0% and 47.3%, respectively, demonstrating the sustainability of the underlying operations. The secured order book increased by 30.2% to R10.16 billion (2023: R7.80 billion) at 29 February 2024.

The solid performance delivered by Western Australia was the main contributor to revenue growth for the **Infrastructure Division**. Revenue increased by 17.8% to R5.32 billion (2023: R4.51 billion) and operating profit decreased slightly by 1.9% to R505.5 million (2023: R515.2 million). Operating profit margin also decreased to a more normalised 9.5% (2023: 11.4%). The decrease in operating profit compared to revenue growth is attributable to the completion of the Beitbridge Border Post Project in the previous financial year. Excluding the Beitbridge Border Post Project from the previous year's results, revenue and operating profit increased by a pleasing 42.7% and 120.4%, respectively. The secured order book increased by 13.8% to R8.62 billion (2023: R7.58 billion) at 29 February 2024.

Revenue and operating profit for the **Rest of Africa International segment** decreased by 49.8% to R996.8 million (2023: R1.99 billion) and by 68.0% to R189.5 million (2023: R592.0 million), respectively. The main reason for these sharp declines is attributable to the flagship project relating to the expansion, upgrading and improvement of the Beitbridge Border Post Project in Zimbabwe, which was completed in the previous financial year ended 28 February 2023. The operating profit margin decreased to 19.0% (2023: 29.8%). If the Beitbridge Border Post Project is excluded from the 2023 numbers, the revenue and operating profit increased by 142.6% and 827.2%, respectively. As at 29 February 2024, the order book for the Rest of Africa decreased to R3.49 billion (2023: R3.79 billion).

The operations in **Western Australia** continued to perform well, with the Group gaining market share in this region. Revenue increased by 31.5% to R3.32 billion (2023: R2.52 billion) and operating profit was up 12.6% to R278.6 million (2023: R247.4 million). The operating profit margin decreased to 8.4% (2023: 9.8%). The secured order book is R1.58 billion (2023: R2.37 billion) at 29 February 2024.

Felicia Msiza concludes: *“Although the Group remains cautiously optimistic about the outlook for FY2025 given as this is an election year, the growth in the secured order book to R25.55 billion is indicative of future prospects for the Group. Our growth strategy is underpinned by our diversified business model, committed workforce, strength in leadership and healthy balance sheet. Raubex continues to be well-positioned to take advantage of the various opportunities across the sectors it services and build on its positive performance.”*

Ends

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Company background

Raubex Group Limited (Raubex), one of South Africa's leading infrastructure development and construction materials supply groups, consists of four divisions, namely:

 <p>The Materials Handling and Mining Division specialises in materials handling and screening services as well as contract mining. The division is also a leading provider of mobile crushing solutions for remote project and mine sites.</p>	 <p>The Construction Materials Division specialises in the supply of aggregates from commercial quarries, asphalt, and value-added bituminous products.</p>	 <p>The Roads and Earthworks Division specialises in road construction and earthworks as well as road surfacing and rehabilitation. This includes the laying of asphalt, chip and spray, surface dressing, enrichments and slurry seals.</p>	 <p>The Infrastructure Division specialises in disciplines outside the road construction sector, including energy (with a specific focus on renewable energy), facilities management, telecommunications, housing infrastructure projects and commercial building refurbishment and construction.</p>
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